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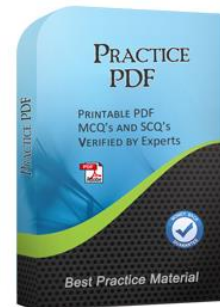
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**Exam :** 650-395

**Title :** Small Business for Engineers

**Vendors :** Cisco

**Version :** DEMO

NO.1 Which two key purchase decision factors are most important to a target customer considering the Cisco

Unified Communications 300 Series.? (Choose two.)

- A. Bandwidth
- B. Cost
- C. Customization
- D. Scalability
- E. Service

Answer: B,E

NO.2 Which post-sales SMART Design documents are available to help you better serve your customers?

(Choose three.)

- A. Design Guide
- B. Small Business Product Guide
- C. Implementation Guide
- D. Solution Profile
- E. Cisco Configuration Assistant
- F. Application Notes

Answer: A,C,F

NO.3 Where is the Cisco OnPlus Network Agent appliance installed?

- A. Cisco-hosted data center
- B. customer premises
- C. partner location
- D. third-party data center

Answer: B

NO.4 Which video compression standard is the Cisco WebEx integrated high-quality video built upon?

- A. H261
- B. H.263
- C. H.264
- D. H320

Answer: C

NO.5 Which security product would a partner with specialized security staff select for the greatest level of

control and advanced networking capabilities?

- A. Cisco SA500
- B. Cisco ASA 5520
- C. Cisco RV220W
- D. Cisco RV062

Answer: B